

Project:

Virtual Power Plant Business Model, Costs and Revenues Due Diligence

Client:

Renewable Energy Government Agency

Key words:

Distributed energy resources, DER integrated business models, network peak demand management, forecast cost, renewable energy.

Overview:

A government agency focused on growing the market for renewable energy engaged Energeia to review the business model and revenue assumptions of a proposed 5 MW virtual power plant being proposed by a 5 million customer power marketer. As part of the engagement, Energeia was asked to review expected revenues from wholesale market ancillary services and network peak demand management, as well as review forecast cost and customer cost sharing assumptions.

Based in part on Energeia's recommendations regarding the reliability and accuracy of the key revenue, cost and business model assumptions, including key issues that needed to be addressed, the investment advisory board recommended that the government agency approved the grant, and the project is underway.

For more information, please contact Energeia USA at +1 530 302 3861 or info@energeia-usa.com